

# Sharma & Pagaria

CHARTERED ACCOUNTANTS

Excellence, Integrity, Independence

## Company Profile



# Our Core Values



Excellence



Integrity



Independence

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## About Us

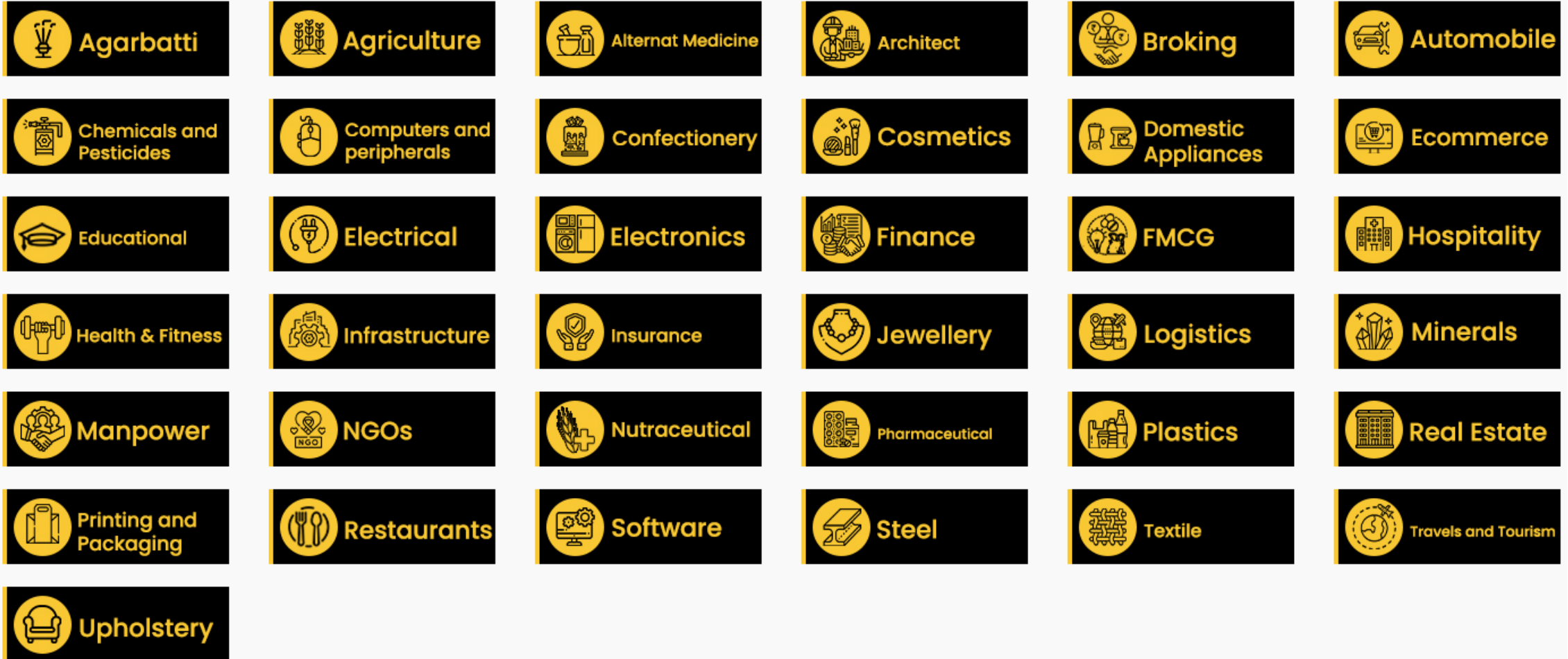
We are a well-known Chartered Accountancy Firm, established in the year 1966. We offer a bouquet of services including assurance, advisory and consultancy services to a numerous client base. The services offered by us ensure that the diverse needs of our clients are met through well-organized, efficient and precise means. Our services are widely appreciated by our clients for our reliability and desired results.

We are a team of Chartered Accountants with diverse disciplines – Tax Specialists, Audit Experts, Financial Experts, Market Research Analysts, Financial Research & Management Consultants. We have in-depth experience in providing valuable insights and innovative solutions through investment and financial engineering solutions for clients to maximize business and investment value.

# Industries We Serve

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# Our Services

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- ✓ *Accounting and Book Keeping*
- ✓ *Assurance Services*
- ✓ *Direct Tax Advisory*
- ✓ *Indirect Tax Advisory*
- ✓ *Corporate Law Compliance Advisory*
- ✓ *Legal Advisory*
- ✓ *Business Growth Support Advisory*
- ✓ *RERA Advisory*
- ✓ *Start up / Incorporation / Registration*

# Accounting & Book Keeping

Accounting is vital to any business, whether it's a start up, SSI, MSME, large corporate or the Government as it is primarily responsible for keeping track of where money goes within an organization. It is difficult to make sound business decisions in today's global economy without having timely, reliable and meaningful financial data. Quite a large number of businesses may not have access to the service of book keeping, whether it is due to shortage of resources or any other reason. We can boost business success by making accounting systems work harder providing accurate on time financial information and MIS data for management as and when it is needed.

- ✓ Accounting and Book Keeping Services
- ✓ Accounting Process Automation
- ✓ Financial Books remediation

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# Assurance Services

Assurance is more than a control procedure or a statutory audit obligation. Businesses operate in rapidly changing and overly complex regulatory world. In such business environment, it is very vital to maintain and strengthen transparency, trust and confidence. Businesses and its stakeholders need independent assurance that the information on which decisions are based is reliable. Our Assurance services provides much needed information enabling stakeholders to work while navigating regulatory complexities and maintaining the trust and confidence. In doing so, we protect and serve the interest of all the stakeholders and promote transparency. We serve clients with the intensive focus on quality, build integrated teams and innovate to transform service delivery.

- ✓ Statutory Audit
- ✓ Corporate Tax Audit
- ✓ Non Corporate Tax Audit
- ✓ Bank Concurrent Audit / Revenue Audit / Stock Audit / Statutory Audit
- ✓ CAG Audits
- ✓ Enterprise Risk Management and Internal Audit
- ✓ Management Audit
- ✓ Operations and Process Audit
- ✓ Compliance Audit
- ✓ Information System and Risk Assessment
- ✓ Forensics, Investigations and Fraud Prevention and Detection Audit
- ✓ Certifications
- ✓ RERA Audit

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# Direct Tax Advisory

Our bouquet of Direct Tax Advisory services comprises a complete blend of tax advisory, tax planning, tax litigation, regulatory and compliance services, which helps the clients to navigate through variety of complex business matters. Our detailed knowledge and insight combined with the experience helps the businesses to remain compliant in a very dynamic business environment. Our team of tax specialists assists businesses on various tax and regulatory matters by providing a holistic and the most tax-effective solutions at every stage of the business lifecycle. Tax planning plays an important part and our primary objective is to help mitigate the burden of taxation within the limits of the law.

- ✓ Representations to Tax Authorities at Appeals at CIT and Tribunal
- ✓ Transfer Pricing Study, Assessments and Advisory
- ✓ International Taxation
- ✓ Cross Border Transactions
- ✓ Tax Compliance Hygiene Check

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# Indirect Tax Advisory

Government led reforms and introduction of Goods and Service Tax have brought new challenges and new opportunities in the market. The constantly evolving GST demands quick response with business solution. Every possible business transaction, be it manufacturing, trading, services, export, import or otherwise has to be dealt with considering indirect tax implications. We keep our clients aware of the changing requirements of myriad tax regime and quickly shape the new strategy and solution. We have a highly experienced team of indirect tax professionals to deal with an increasingly complex body of tax legislation. Our experience with a broad spectrum of clients, engaged in different businesses, gives us a wider understanding of individual business needs.

- ✓ GST Registration, Revocation, Cancellation
- ✓ GST compliances and returns
- ✓ Reconciliations and audit
- ✓ Representations to Tax Authorities at Scrutiny and Assessments
- ✓ Representations to Tax Authorities at Appeals at CIT and Tribunal
- ✓ VAT / CST / Service Tax Assessments, Scrutiny, Appeals
- ✓ Assessments, Opinion and Appeals in Excise and Customs
- ✓ Tax Compliance Hygiene Check

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# Corporate Law Compliance Advisory

Compliance means the complete alliance of various parts of the business – whether commercial, financial, or regulatory. It necessitates following the rules, both external and internal. In last couple of years, Corporate Laws have witnessed changes and introduction of new compliance requirement with an intent to bring transparency and increased governance. The exponential growth in the level of compliance coupled with stringent monitoring by regulatory agencies, is forcing corporate to become more compliant and vigilant in their dealing. Such development exposes both the Company and its Directors to a higher regulatory risk if the compliances are ignored. Our compliance management programme produces positive results at several levels for the Company and its Directors and enables them to focus on business opportunities and growth.

- ✓ Companies Act: Complete MCA filing and Record preparation and maintenance solution
- ✓ Listing Compliances: Complete compliance for NSE / BSE / SEBI wrt listing agreement and SEBI Regulations
- ✓ NBFC Compliances: All RBI filing and other compliances for NBFC
- ✓ Labour Laws Compliances: Filing of Returns / Challans of ESI / PF / PT and other compliances
- ✓ Other Compliances: Compliances wrt FEMA, RBI and other
- ✓ Setting of Compliance Framework, Compliance Hygiene Check

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# Legal Advisory

In today's complex and rapidly changing regulatory and business environment, where businesses are more than ever exposed to strict compliance requirements and new business challenges, every business transaction has a legal aspect. Our understanding of the commercial laws, legal regulations and industry knowledge enables us to provide holistic guidance around strategic business decisions and offer support services that can increase efficiency and reduce the cost of some routine legal activities. To thrive in this business world, you need access to legal advice that you can trust. We minimise the gap between business advisors and legal counsel.

- ✓ Legal obligations under various contracts and agreements
- ✓ Business Contracts and Agreement drafting and vetting
- ✓ Family asset distribution & Succession with Tax planning
- ✓ Assisting in Legal matters / cases related to Corporate Laws and commercial matters

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# Business Growth Support Advisory

Accounting is vital to any business, whether it's a start up, SSI, MSME, large corporate or the Government as it is primarily responsible for keeping track of where money goes within an organization. It is difficult to make sound business decisions in today's global economy without having timely, reliable and meaningful financial data. Quite a large number of businesses may not have access to the service of book keeping, whether it is due to shortage of resources or any other reason. We can boost business success by making accounting systems work harder providing accurate on time financial information and MIS data for management as and when it is needed.

- ✓ SME IPO: Support and Listing
- ✓ Private Equity
- ✓ Debt Syndication: Term and Working Capital
- ✓ Corporate Finance Restructuring
- ✓ Virtual CFO Services
- ✓ Business Process Automation
- ✓ Business Process re-engineering
- ✓ Defining & Implementing SOPs / Internal Controls & Checks / Fraud Prevention Controls
- ✓ ERP evaluation and implementation
- ✓ Corporate Restructuring including M&A
- ✓ Transaction Support and Due Diligence
- ✓ Business Valuations

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# RERA Advisory

The RERA Act came in to effect from 2017, through which government has set up the strict Compliance that have to be adhered by every developer, builder & construction giant in different parts of the country. This law mandates every project to be registered with the respective State RERA offices by the promoters of the company within 3 months of the commencement of the Act. We, Sharma & Pagaria offer our experts hands and provide you hassle free complete solution related to RERA for Karnataka State.

- ✓ RERA Registration
- ✓ Periodical Filing
- ✓ Liaison

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# Start up / Incorporation / Registration

Thinking about new business might be easy but doing the same is not as easy as it looks. As a part of initial compliance, every business have to register under certain laws according to the business categories. Which allows smooth business operations. We Sharma & Pagaria offer our expertise for register your business with various mandatory and useful laws under State or Central Authorities quickly.

- ✓ S & E Registration & Renewal
- ✓ Import & Export Registration.
- ✓ Startup India Registration
- ✓ MSME Registration
- ✓ FSSAI Registration & Renewal
- ✓ Trade Licence
- ✓ Treds Registration

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# Partners & Team Members

## Late Mr. C M M Sharma (1937-2018)

### *Founder*

C M M Sharma, a Fellow member of ICAI enrolled with ICAI in 1964 with over 52 years of experience in Direct & Indirect Taxes, Corporate Finance and Accounts, Internal Audits, VAT Audits and Bank Audits. He has represented various entities in tax matters and has successfully argued cases before appellate authorities including Appellate Tribunal.

## Lalit M Sharma

### *Partner*

Lalit Sharma brings 30+ years of rich experience in the fields of Corporate Audits, Direct Tax, Business Automation Advisory, and Corporate Business Strategy. He is actively associated with the activities of the ICAI, and was the President of the KSCAA in 2003-2004. He is also an advisor to Yeshas Academy, a leading coaching centre for CA & CS.

## Pawan Pagaria

### *Partner*

Pawan Pagaria is an industry expert with 31+ years experience in the various fields of Direct Tax, Internal Audit and Wealth Management. He has worked in the IT, pharmaceutical, hospitality, real estate and various manufacturing industries, and brings holistic expertise and a vast knowledge-base to the table.

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## Pradeep Bohra

### *Partner*

Pradeep Bohra is a Certified Blockchain Technology Evangelist and also a Certified Forensic auditor, with 25+ years of experience in the Income Tax, Corporate & Personal Finance industries. He has worked in the fields of Textiles, Stock Broking, Investment & Wealth Management, Manufacturing, and Consumer Durables. He was awarded for Upcoming Entrepreneur by Council For Economic Growth & Research for the year 2009-2010.

## Bhavik Pandit

### *Partner*

A Fellow member of ICAI enrolled in 1988 is also CS (ICSI), CISA, DISA (ICAI), qualified Forensic Auditor and certified Blockchain Technology evangelist. He has 34+ years of professional experience to the table in a wide spectrum of industries and businesses including Packaging, Software, Education, Textile, Cosmetics, FMCG and Consumer Appliances, Manufacturing and much more. He has worked across various disciplines including Costing & Budgeting, Valuations, Merger & take over, IPO, FCCB issue, Business process re-engineering, Business Analysis, Hedging and Risk Management, System & Requirement Study, MIS, ERP and SOP Project Planning & Implementation, implementation of compliance framework under various corporate laws. He also carries wide experience of Debt Syndication, PE / VC Funding, setting up appropriate control system & development of Management Information System, advising the Management on Control Areas and provided consultation for various prestigious companies. He is also a Business Growth Advisor to the MSME Clients who are struggling to cope up with growth helping them in setting up right foundation for success and growth.

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## Nidhi Thakor

*HR Head*

Nidhi Thakor specializes in the fields of Human Resources with experience of over 10 years in Manufacturing / IT sector. She has done her MBA specialization in Human Resources, and received the fastest policy implementation and best support for payroll audit award.

## Shivani Vashishtha

*Company Secretary*

Shivani Vashishtha specializes in the fields of Secretarial and Compliance with experience working in the NBFC sector. She is an ICSI Associate, and received the Best Group presentation award.

## CA Deepak Raj

*Manager - Indirect Taxes*

CA Deepak Raj M C, is an Associate member of ICAI, M.Com, qualified in 2016 with over 5+ years' post qualification experience, is having diverse expertise in the areas of SME Accounting, Internal Audits, Tax Audits, Statutory Audit, Due Diligence related to Revenue law compliances, Indirect tax compliance, assessments, appeals and representation to Authorities in the matters related to Service tax, Excise and Customs Act, VAT and GST. He is the Team Leader and Head of the Indirect Tax Practise of the Firm.

## CA Yasin

*Audit & Compliance Manager*

CA Yasin is an associate member of ICAI, qualified in the year 2022. He holds a degree in Commerce & Specialization in the area of Direct Tax, Indirect Tax, Accounting Standards & Ind As, etc. He is currently working as an "Audit & Compliance Manager" handling Statutory Audit, Tax Audit, Bank Audit, and Internal Audit & Limited Review Reports across diverse industries.

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[www.sharmaandpagaria.com](http://www.sharmaandpagaria.com)

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